

Re: Clean and Safe vendors

**Subject:** Re: Clean and Safe vendors  
**From:** Ellen Riotto <ellen@southpark.la>  
**Date:** 09/10/2018 12:57 PM  
**To:** "bbuente@1010dev.org" <bbuente@1010dev.org>, Del Morais <dmorais@mackregroup.com>

FYI see below recommendation from Brian Raboin, VP of Ops at DCBID.

Ellen Riotto  
Executive Director  
South Park BID  
1100 S Flower St, #3400, Los Angeles, CA 90015 <x-apple-data-detectors://0/1>  
o. 213-663-1112 <tel:213-663-1112>  
24/7 <x-apple-data-detectors://1> : 866-560-9346 <tel:866-560-9346>  
Sent from my iPhone

Begin forwarded message:

From: Brian Raboin <[braboin@downtownla.com](mailto:braboin@downtownla.com) <mailto:braboin@downtownla.com>> >  
Date: September 7, 2018 at 3:46:26 PM PDT  
To: Ellen Riotto <[ellen@southpark.la](mailto:ellen@southpark.la) <mailto:ellen@southpark.la>> >  
Subject: Recommendation

Hi Ellen,

I would like to offer the below official recommendation. I cannot say enough awesome things about Chrysalis. Trevor and Grace are so amazing and some of my favorite people by far in Los Angeles.

Dear Ms. Riotto,

On behalf of the Downtown Center Business Improvement District (DCBID), I am pleased to support Chrysalis's proposal for the South Park BID Clean Services program, and strongly recommend them as your selected contractor. Chrysalis is a trusted employment services provider and has been our maintenance partner for over 20 years. Since 1998, over 1,750 Chrysalis clients have worked to clean our district while working to transition into full-time employment and self-sufficiency.

Chrysalis' level of responsiveness, customer service, and quality of work has been second to none. We believe that Chrysalis delivers the highest standards of cleanliness of any BID maintenance provider in the region. Further, their management team is top notch and flexible, consistently providing us with innovative solutions and adapting to the

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district's needs as they change over time. Quite simply, they are the best in the business and I'm confident that should you select them, you will quickly agree.

Should you have any questions about our experience with Chrysalis, please do not hesitate to contact me at (213) 624-2425. Best of luck with your selection process!

Brian K. Raboin  
Vice President of Operations

Downtown Center Business Improvement District  
640 S. Olive Street I Los Angeles, CA 90014  
Call: 213-624-2425 I Fax: 213-615-1655

Email: [braboin@downtownla.com](mailto:braboin@downtownla.com) <<mailto:braboin@downtownla.com>>

Web: DowntownLA.com <<https://www.downtownla.com/>>

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